



## Common Induction Training of Trainers under the Glob@l Libraries – Bulgaria Program

### TRAINERS



**Alexander Pozharliev**

**Place of birth:** Sofia

**Education:** Master's degrees in psychology and Bulgarian philology. Specializations in management and cultural studies.

**Areas of professional interest:** Development of leaders, managers and teams within the organization, change management, organizational development, innovative approaches in training and learning

**Key achievements in the last years:**

- Award of The Bulgarian Association of Applied Psychology (BAAP) in 2007 for best contribution to the development of psychological practice in Bulgaria
- "Human Resources" national prize for 2007 of the "Human Resources in Bulgaria and Euro-Integration" and "Human Resources" magazine
- Another baby in the end of 2009

**Interests:** Tennis, music, cinema, biking, wasabi, surrealists



**Mitko Marinov**

**Place of birth:** Burgas

**Education:** Ph.D. thesis "Communication and the Process of Socialization" and master in psychology – Sofia University "St. Kliment Ohridski"

**Areas of professional interest:** Organizational development, corporate training, coaching of managers and mediation

**Key professional achievements in the last years:**

- Author and trainer in the "Leadership in Service of the Client" program, in which more than 500 managers in the system of UniCredit Bulbank have been trained
- Author and trainer in the "Program for Managers' Development" in the system of the Bulgarian Telecommunications Company (BTC)
- Managing partner in the "3 MM-Consult" Ltd. company

**Trivia:** He likes the sea and anything related to it, he plays the guitar and he likes the old rock bands!



**Ventseslav Panchev**

**Place of birth:** Sofia

**Education:** Master in philosophy and sociology

**Areas of professional interest:** training of adults, sociological studies of daily life, elaboration of strategies for community development

**Key achievements in the last years:** Author and co-author of training handbooks:

- Panchev, Ventseslav. Master of Groups – in: Things We Can Change. Published by New Bulgarian University (NBU), Centre for Social Practices (CSP), Sofia, 2004
- Panchev, Ventseslav; Nikolova, Zh. Acquisition of Social Skills and Active Behavior on the Labor Market. Handbook. Published by NBU, Sofia, 2007
- Skills Handbook: Citizens' Monitoring of the Administration's Work, Published by NBU, CSP, Sofia, 2009 – Panchev, Ventseslav. Chapter 1: Communication Skills, Leading Business Meetings and Talks; Panchev, Ventseslav; Veneva, R. Chapter 5: Trainers of Trainers of Adults Skills
- Panchev, Ventseslav. Forming of Citizens' Behavior in Multicultural School Environment. Teacher's Handbook. Varbitsa, 2009

Co-author of a unique system for measuring the level of training acquisition in the middle-school phase of the school education degree: "System for Monitoring of Bulgarian Middle Schools", Open Society Institute, 2005 – 2010

**Trivia:** He is a poet and a favorite of muses. Reference: Ventseslav Panchev, "A Quarter to Nineteen. Poems", Litavra Publishing House



**Mladen Kamenov**

**Place of birth:** Vidin

**Education:** Engineer economist

**Areas of professional interest:** consulting local authorities

**Key achievements:**

- Compiler of the "Management of Municipal Finance and Budgeting" handbook under a project funded by the Kingdom of Holland
- Author of the book "Secrets of Public Administration" published by the Foundation for Local Government Reform (FLGR) with the support of the Open Society Institute
- Guide-Book for Mayors – published by International Urban Collaborators
- Retirement

**Trivia:** He has caught the biggest zander in the Danube – 4 kg



**Krasimir Loykov**

**Place of birth:** Plovdiv

**Education:** Master of pedagogy

**Areas of professional interest:** Training of adults, project management, local and regional development

**Key achievements in the last years:**

- Author of a university textbook: “Negotiating and Resolving Conflicts”
- Author of “Methods for Preparation and Implementation of “Master Classes”
- Co-author of a university textbook: “Project Management”
- Leader of a team of 118 experts for elaboration of a Municipal Plan for the Development of Plovdiv, 2007-2013

**Motto:** „Salus populi suprema lex!” (The welfare of the people is the supreme law!)



**Nikola Yordanov**

**Place of birth:** Tutrakan

**Education:** Master of psychology

**Areas of professional interest:** Training of adults, project management and organizational development

**Key achievements in the last years:**

- He has taught more than 200 people how to make compliments during trainings of adults.
- He has conducted trainings and consultation in a number of large Bulgarian companies: Billa, First Investment Bank, Mr. Bricolage, Orgachim, OMV, Praktiker, etc.
- He has created and he maintains a system of continued professional development of trainers of adults – supervision among equals.

**Motto:** „Hello! How are you?”



**Plamen Dimitrov**

**Place of birth:** Sofia

**Education:** Doctor in psychology, registered international consultant in organizational development, accredited test administrator – class A

**Areas of professional interest:**

Training, group dynamics, organizational consulting, management and evaluation of projects, consultative and applied social psychology. President of the Bulgarian Association of Psychologists since 2001.

**Key achievements in the last 20 years:**

3280 hours as a trainer of training groups, 278 projects of organizational consolidation and development in the private business sector, public administration, education and NGO sector in 12 countries.

**Trivia:** He is an astral twin of Michael Jackson (29 August 1958) and a father of twins – Jane and Pierre.



**Teodor Karayonchev**

**Place of birth:** Sofia

**Education:** Master in psychology

**Areas of professional interest:** Trainings, individual psychological consultations, therapy of addicts

**Key achievements in the last years:** using three actors (mimes) in a training of the commercial department of a pharmaceutical company; selection of staff through trainings; training of Roma communities in two villages in financial literacy under a project of City Group (City Bank) and Habitat for Humanity

**Trivia:** He lost 30 kg in 18 months.....



**Mariela Mihaylova**

**Place of birth:** Pleven

**Education:** Master in psychology, master in pedagogy. Specializations in social psychology, consultative psychology, interactive training methods.

**Areas of professional interest:** group training, psycho-drama, communities creation, psychological consulting

**Key achievements in the last years:**

- author programs for training of the Multiethnic Initiative for Human Rights Foundation (MIHRF) and the Partners Bulgaria Foundation
- co-author of textbooks in teaching human rights

**Trivia:** She is an actress who has conquered many amateur stages.



**Svetlin Gankov**

**Place of birth:** Belene

**Education:** Master in economics. Requalification: Business law and state administration.

**Areas of professional interest:** Project management, training and consultations in project management, strategic planning

**Key achievements:**

- Co-author of Handbook for Municipalities – “How to Develop and Apply Audit Paths for Projects Funded by the EU”, Sofia, 2004; 2007
- Co-author of a training program and training aids on the subject of “Evaluation and Monitoring of Projects Funded by Structural Financing (SF)”, Sofia, Institute of Public Administration (IPA), 2008; 2009
- Co-author of training program and “Organizational Consolidation and Development” Handbook, Sofia, 2008

**Trivia:** Working on projects continues to interest me...